1	Beth E. Terrell, CSB #178181 Email: bterrell@terrellmarshall.com Mary B. Reiten, CSB #203412				
2					
3	Email: mreiten@terrellmarshall.com Adrienne D. McEntee, <i>Admitted Pro Hac Vice</i> Email: amcentee@terrellmarshall.com				
4					
5	TERRELL MARSHALL LAW GROUP PLLC				
6	936 North 34th Street, Suite 300 Seattle, Washington 98103-8869				
7	Telephone: (206) 816-6603				
8	Facsimile: (206) 319-5450				
9	[Additional counsel appear on signature page]				
10	Attorneys for Plaintiffs				
11	UNITED STATES DISTRICT COURT				
12	FOR THE SOUTHERN DISTRICT OF CALIFORNIA				
13	BEE, DENNING, INC., d/b/a				
14	PRACTICE PERFORMANCE	NO. 3:13-cv-02654-BAS-WVG			
15	GROUP; and GREGORY CHICK, individually and on behalf of all others	DECLARATION OF BETH E.			
16	similarly situated,	TERRELL IN SUPPORT OF PLAINTIFFS' MOTION FOR			
17	Plaintiffs,	COSTS AND INCENTIVE			
18	i iamuiis,	AWARDS			
19	V.	Complaint Filed: 11/5/13			
20	CAPITAL ALLIANCE GROUP; and				
21	NARIN CHARANVATTANAKIT,	DEMAND FOR JURY TRIAL			
22	Defendants.	Honorable Cynthia Bashant			
23		DATE N 1 14 2016			
24		DATE: November 14, 2016 TIME: 10:30 a.m.			
		COURTROOM: 4B, 4th Fl. Schwartz			
25					
26					
27	DEGL LE LETOLLOS				
28	DECLARATION OF	BETH E. TERRELL IN SUPPORT OF			

PLAINTIFFS' MOTION FOR COSTS AND INCENTIVE AWARDS
- 1 - 3:13-cv-02654-BAS-WVG
3:14-cv-02915-JLS-MDD

DANIELA TORMAN, individually 1 NO. 3:14-cv-02915-JLS-MDD and on behalf of all others similarly 2 situated. Honorable Janis L. Sammartino 3 V. 4 CAPITAL ALLIANCE GROUP d/b/a 5 CAPITAL ALLIANCE d/b/a BANKCAPITAL d/b/a 6 BANKCAPITAL DIRECT d/b/a 7 TRUSTED BANCORP, NARIN CHARANVATTANAKIT a/k/a 8 NARAN CHARAN a/k/a CLAYTON 9 HEATH, and JOHN DOES 1-10, 10 Defendants. 11 12 13 I, Beth E. Terrell, declare as follows: 14 1. I am a member of the law firm of Terrell Marshall Law Group PLLC 15 ("TMLG"), counsel of record for Plaintiffs in this matter. I am admitted to 16 practice before this Court and am a member in good standing of the bars of the 17 states of Washington and California. I respectfully submit this declaration in 18 support of Plaintiffs' motion for preliminary approval of the settlement of the 19 above-captioned class action. 20 Plaintiffs Bee, Denning, Inc., d/b/a Practice Performance Group. 21 Gregory Chick, and Deniela Torman assisted in drafting the complaints and class 22 certification briefing, assisted with providing information regarding their 23 interactions with Defendants, and responded to discovery. Ms. Bee and Mr. 24 Chick also prepared for and sat for depositions, and Mr. Chick and a 25 representative for Bee, Denning, Inc. appeared in Court for an early neutral 26 evaluation. Bee, Denning, Inc., d/b/a Practice Performance Group, Mr. Chick, 27 DECLARATION OF BETH E. TERRELL IN SUPPORT OF 28 PLAINTIFFS' MOTION FOR COSTS AND INCENTIVE AWARDS

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3:13-cv-02654-BAS-WVG 3:14-cv-02915-JLS-MDD and Ms. Torman will support the settlement regardless of whether the Court awards any incentive payment at all.

3. TMLG and Marquis Aurbach Coffing P.C. have incurred \$22,096.00 in expenses, which includes filing fees, computerized legal research, investigation expenses, deposition fees, travel, mediation fees, and administrative costs such as copying, mailing, and messenger expenses.

CATEGORY OF EXPENSE	TOTAL
Accurint	\$12.38
Air Fare	\$2,622.28
FedEx	\$235.39
Filing Fees	\$1,000.00
Hotel	\$2,495.02
Meals	\$218.83
Mediation	\$3,775.00
Messenger/Process Server	\$2,217.30
PACER	\$72.50
Parking	\$146.00
Postage	\$15.44
Professional Fees	\$4,929.38
Reproductions & Scanning	\$662.89
Taxi & Rental Car	\$353.47
Transcripts	\$1,287.45
Westlaw	\$2,052.67

DECLARATION OF BETH E. TERRELL IN SUPPORT OF PLAINTIFFS' MOTION FOR COSTS AND INCENTIVE AWARDS - 3 - 3:13-cv-02654-BAS-WVG

3:13-cv-02654-BAS-WVG 3:14-cv-02915-JLS-MDD

1	CATEGORY OF EXPENSE	TOTAL	
2	TOTAL	\$22,096.00	
3			
4	I declare under penalty of perjury under the laws of the United States of		
5	America that the foregoing is true and correct.		
6	EXECUTED at Seattle, Washington, this 30th day of September, 2016.		
7	•	•	
8		GGD #450404	
9	/s/ Beth E. Terrell, CSB #178181 Beth E. Terrell, CSB #178181		
10	Betti E. Teiten, CSB #170101		
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27		U. D. GUDDODE O	
28	DECLARATION OF BETH E. TERRE PLAINTIFFS' MOTION FOR COSTS AND IN - 4 - 3:13- 3:14		

CERTIFICATE OF SERVICE 1 2 I, Beth E. Terrell, hereby certify that on September 30, 2016, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF 3 system which will send notification of such filing to the following: 4 5 Gene S. Stone, CSB #162112 Email: gstone@homan-stone.com 6 **HOMAN & STONE** 7 12 North Fifth Street Redlands, California 92373 8 Telephone: (909) 307-9380 9 Facsimile: (909) 793-0210 10 Janine C. Prupas 11 Email: jprupas@swlaw.com SNELL & WILMER, L.L.P. 12 50 West Liberty Street, Suite 510 13 Reno, Nevada 89501 Telephone: (775) 785-5440 14 Facsimile: (775) 785-5441 15 16 Attorneys for Defendants 17 Scott A. Marquis 18 Email: smarquis@maclaw.com Candice E. Renka 19 Email: crenka@maclaw.com 20 MARQUIS AURBACH COFFING 10001 Park Run Drive 21 Las Vegas, Nevada 89145 22 Telephone: (702) 382-0711 Facsimile: (702) 382-5816 23 24 25 26 27 DECLARATION OF BETH E. TERRELL IN SUPPORT OF 28 PLAINTIFFS' MOTION FOR COSTS AND INCENTIVE AWARDS

- 5 -

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1 2	Gary E. Mason. Email: gmason@wbmllp.com WHITFIELD, BRYSON & MASON, LLP		
3	1625 Massachusetts Avenue NW, Suite 605		
4	Washington, DC 20036 Telephone: (202) 429-2290		
5	Telephone. (202) 427-2270		
6	Attorneys for Plaintiff Daniela Torman		
7	DATED this 30th day of September, 2016.		
8	TERRELL MARSHALL LAW GROUP PLLC		
9			
10	By: /s/ Beth E. Terrell, CSB #178181		
11	Beth E. Terrell, CSB #178181		
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16	Attorneys for Plaintiffs		
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28	DECLARATION OF BETH E. TERRELL IN SUPPORT OF PLAINTIFFS' MOTION FOR COSTS AND INCENTIVE AWARDS - 6 - 3:13-cv-02654-BAS-WVG 3:14-cv-02915-JLS-MDD		